CARSON FRANKLIN

Managed IT Services Executive

DETAILS

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EMAIL
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SKILLS

IT Service Management

Cloud Computing

IT Operations

Information Security

IT Project Management

Network Operations

Business Continuity / Remote Work Enablement

LINKS

Personal Website

Linkedin

PROFILE

Transformational IT Manager / Technical Co-Founder with 20 years of experience providing service, support, and management of IT projects and operations for companies and organizations in the public and private sectors.

EMPLOYMENT HISTORY

President / CTO, Central Coast Information Systems, Inc. / Franklin Technology Management, Inc.
Monterey, California

May 2007 — Oct 2022

- Founded and grew the company from $0 revenue to several million in 4 years. Experienced triple digit growth, year over year and was recognized by the Channel Co., as one of the fastest growing MSP's for multiple years in a row.
- Planned, executed, and supported complex IT Projects for several dozen clients (Small Business, Mid-Market, State, Federal, and Law Enforcement).
- Guided organizations through major changes to IT operations and functioned as the primary managed service provider for multiple mid-market and enterprise sized clients in both the public and private sectors.
- Focused on transitioning clients from traditional on-premise infrastructure to public and hybrid cloud based infrastructure. Led the company to become one of the first Microsoft Small and Mid-Market Cloud Solution Providers.
- Designed and Managed the construction of a full municipal WiFi/Fiber Optic network encompassing 96 sites, spanning multiple cities, and coordinating the work done by contractors, the regional ISP, and stakeholders from over a dozen public entities.

Technical Co-Founder, 1-Up Cloud, LLC
Monterey, California

Jan 2017 — Feb 2019

- Co-Founded with 3 other partners to provide web design, hosting, and digital marketing services to small and mid-size businesses.

- Designed, implemented, and supported a fully customized hosting platform based on Amazon Web Services (S3, Route 53, EC2), Microsoft Office 365, Docker, and Ubuntu Linux.
- Exited the company after a successful sale.

Senior Systems Engineer , US Wired, Inc.

San Jose, CA

Feb 2005 — May 2007

- Managed network operations for enterprise and mid-market sized clients in Monterey, San Jose, and San Francisco.
- Performed remote and on-site deployments of traditional and wireless networking infrastructure from Cisco, SonicWall, HP, Juniper Networks, Ubiquiti, and Meraki.
- Performed remote and on-site deployments of Microsoft Server, SCO Unix, Ubuntu Linux, and Redhat Linux-based systems.

EDUCATION

Telecommunications, Multimedia, and Applied Computing, CSU Monterey Bay

Seaside, CA

Jan 1999 — May 2004

Undergraduate coursework focused on Network Administration and Systems Design.

COURSES

Project Management Certificate, Google - Coursera

Jan 2022

Full Stack Development with Next.JS, Udemy

May 2022 — Aug 2022

INTERNSHIPS

Student Intern, Marine Advanced Technology & Education (M.A.T.E.) Group

Seaside, Ca.

Jun 2000 — Sep 2000

Performed high level GPS / GIS Mapping using Radio-Differential GPS for a Public Utility / Municipal Project

CERTIFICATIONS

Cisco Certified Network Associate

2006 — 2009

Citrix Certified Design Associate

2018

REFERENCES

References available upon request